

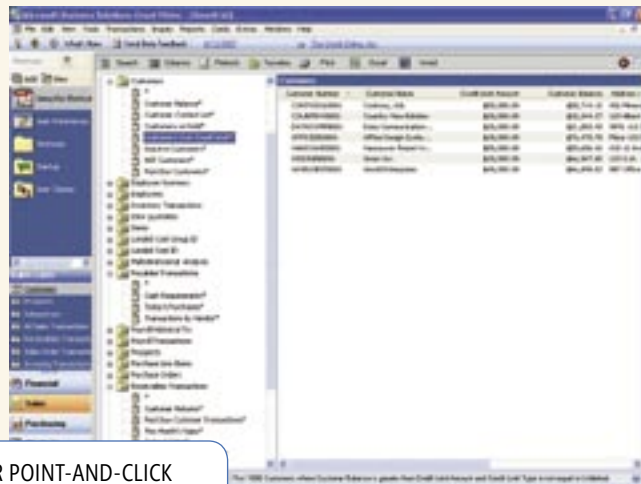
Microsoft Business Solutions—Great Plains

Microsoft Great Plains Standard

Significantly enhance your accounting and data management resources with Microsoft® Business Solutions—Great Plains® Standard—the world-class management product that is affordable, easy to install, and integrates with common software solutions. Just what a small business owner is looking for.

Microsoft Great Plains Standard works effectively with Microsoft Windows® Small Business Server 2003 and Microsoft SQL Server™ to streamline everyday processes through automation and help you connect information across your business. This can empower you and your employees to focus on your actual business, respond swiftly to customer requests, and make better strategic decisions.

You know where you want to take your business. Now pursue that vision with confidence.



THE FAMILIAR POINT-AND-CLICK INTERFACE AND ACCESSIBLE DESIGN help make Microsoft Great Plains Standard an efficient resource for your small business.

Microsoft
Business
Solutions

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Achieve sound ROI with a streamlined solution designed for companies with fewer than 100 employees and fewer than 10 concurrent users.

Enhance productivity with integration and support for common Microsoft solutions. For example, Smart Tags enable users to drill back to Great Plains data while working in Microsoft Office.

Increase efficiency with a straightforward, consistent approach to managing business operations, including comprehensive financial, distribution, payroll and HR, reporting, and project management capabilities.

Improve business processes, analyze financials, and more—Microsoft Great Plains Standard delivers a complete operational view for fast, informed business decisions.

Master your financial operations with integrated general ledger, payables and receivables management, cash management functionality, and forecasting features.

Combine the power of Windows Small Business Server 2003 with Microsoft Great Plains Standard for affordable, enterprise-quality data management and business networking.

FOUNDATION

Crystal Reports 11.0 Professional
Multiple Language Pricing
Report and System Manager with
1 Professional user
Additional Professional users
(10 users total)

FINANCIAL MANAGEMENT

Analytical Accounting
Bank Reconciliation
Cash Flow Management
Collections Management
Electronic Bank Reconciliation
Electronic Document Delivery
Electronic Funds Transfer for PM
Electronic Funds Transfer for RM
Encumbrance Management
Fixed Assets Management
General Ledger with Advanced
Financial Analysis and Microsoft
Business Solutions for Analytics—
FRx® Desktop
Additional Microsoft FRx Designer User
FRx DrillDown Viewer™ (per seat)
Grant Management
Intercompany
Microsoft Forecaster Professional
Multicurrency
Multidimensional Analysis
Payables Management
Receivables Management
Refund Checks
Revenue/Expense Deferrals
Sarbanes-Oxley Solution Accelerator
SmartList Builder

SUPPLY CHAIN MANAGEMENT

Bill of Materials
Inventory Control
Invoicing
Landed Cost
Purchase Order Processing/Receiving
Requisition Management
Sales Order Processing with
Advanced Invoicing

HUMAN RESOURCE MANAGEMENT

Direct Deposit
Federal Magnetic Media
Human Resources
Human Resources Self-Service Suite
• Employee Pay
• Employee Profile
• Recruitment
• Skills and Training
• Time and Attendance
Payroll Connect

PROJECT MANAGEMENT

Project Accounting
PS Time and Expense

MANUFACTURING

Manufacturing Bill of Materials
Manufacturing Order Processing
Material Requirements Planning

CUSTOMIZATION TOOLS

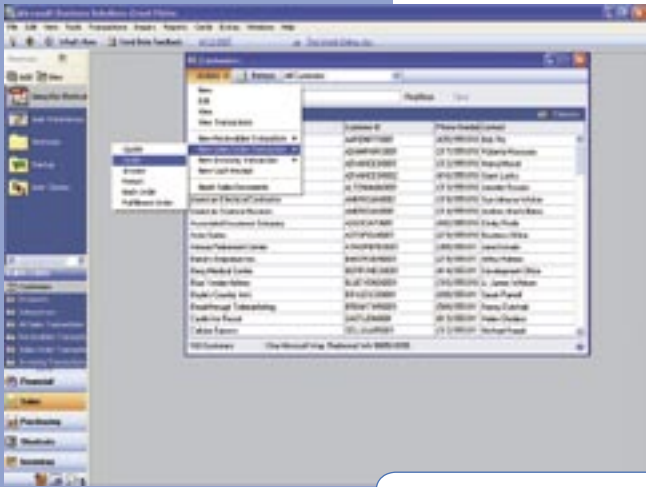
Customization Site License
eConnect
Great Plains Extender
Integration Manager
Modifier with Microsoft Visual Basic®
for Applications (VBA)

Streamlined Functionality, with Room to Grow

Build a solution that
meets your specific needs:
license the functionality
and number of users that
you need now, and then
expand easily as your
business needs change
and grow.

POWERFUL TECHNOLOGY

WORK SMARTER WITH POWERFUL TECHNOLOGY



Microsoft Great Plains Standard offers several deployment options for your business management solution, based on your specific needs.

Microsoft SQL Server Desktop Engine (MSDE), included with Microsoft Great Plains Standard, offers an easy entry into Microsoft SQL Server technologies, reliable data storage and management, and a stable platform for growth.

By combining Microsoft Great Plains Standard with Windows Small Business Server 2003, your business can take advantage of comprehensive, enterprise-quality database management and business network capabilities. With Windows Small Business Server 2003, you can tap into the powerful networking and collaboration capabilities of Microsoft Exchange Server 2003, SQL Server, and Microsoft Windows Server™ 2003 efficiently and affordably.

EFFECTIVE INVENTORY AND ORDER MANAGEMENT FEATURES help increase accuracy, speed fulfillment, and reduce costs.

“Microsoft SQL Server is an incredibly stable platform. It’s never crashed, we’ve never had to run file maintenance on it and we’ve never had corrupt records. And our IT folks just love it!”

Dave Root,
Chief Financial Officer
Eagle’s Flight

- Step up to the full version of Microsoft SQL Server 2000, including integrated data management tools and optimal levels of server performance and reliability, and make full use of existing software and hardware investments.
- Communicate and collaborate more effectively with employees, customers, and suppliers using the networking and e-mail management capabilities of Windows Small Business Server 2003.
- Enable remote users to access e-mail and desktops—and allow administrators to manage the server remotely—using Remote Web Workplace in Windows Small Business Server 2003.
- Improve teamwork and performance using Windows SharePoint® Services. For example, you can include Great Plains Standard sales and inventory information in your Windows SharePoint Services pages to keep employees up to date on business conditions.
- Share the right information, applications, and processes with the right people—no matter what their location—by providing employees, partners, and customers with immediate, Web-based access to Microsoft Great Plains Standard data.

AWARD-WINNING SUPPORT

CUSTOMER FOR LIFE

Count on Microsoft Great Plains Standard to grow along with your changing needs. If you decide to upgrade to Microsoft Great Plains Professional, you can take advantage of a seamless migration path—without the hassles of data migration or learning a new system—and receive full credit for your Microsoft Great Plains Standard license.

AWARD-WINNING SERVICE AND SUPPORT

Recognized as one of the most responsive and innovative service teams in the industry, Microsoft Business Solutions backs your investment in Great Plains Standard by working with your local Microsoft Certified Business Solutions Partner to offer remarkable training and support services. Regardless of which support plan you choose, you'll receive software updates and 24/7 access to CustomerSource, a Web site designed to enhance your productivity.

TRANSFORMATIONAL ASSURANCE

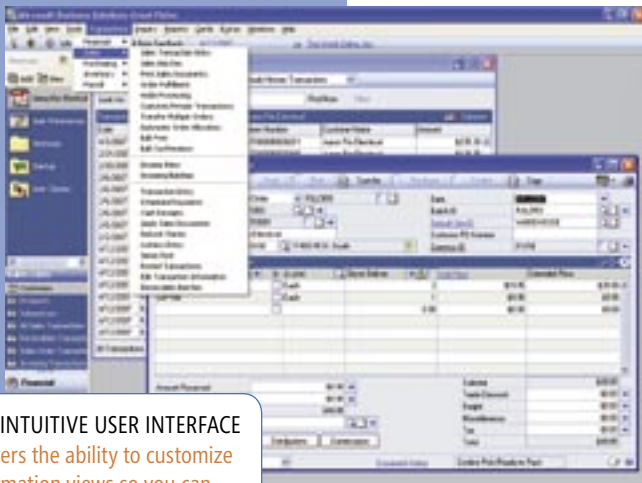
A unique benefit of the Enhancements Program support plan is Transformational Assurance. When you license Great Plains Standard and stay current on the Microsoft Business Solutions Enhancement Program, Transformational Assurance will help you move to the

future Microsoft Business Solutions business application suite without having to repurchase the functionality you already licensed. Any functionality equivalents between current and future solutions are included as part of the Enhancement Program. This means your investments today and yesterday are even more valuable, because they enable you to manage your business now, while helping you prepare for the future and the benefits delivered as a result of the Microsoft .NET Framework.

Microsoft Business Solutions is committed to providing enhancements and support through at least 2013 for Microsoft Great Plains Standard.

To take advantage of Transformational Assurance, you will need to be licensed for Microsoft Great Plains Standard on the date of moving to the future Microsoft Business Solutions business application suite.

For more information on Microsoft Business Solutions—Great Plains Standard, visit www.microsoft.com/businesssolutions, or e-mail gpinfo@microsoft.com.



THE INTUITIVE USER INTERFACE delivers the ability to customize information views so you can distill the information you need.